



The Affable  
PARTNERSHIP LTD

## Strategic Recruitment Services

Helping businesses grow purposeful, high-performing teams, one great hire at a time.

As your embedded recruitment partner, we go far beyond just filling a gap. We help ambitious businesses hire with intention, aligning every new recruit with your culture, capabilities, and future goals.

Working alongside you as a trusted recruitment partner, we help define what skills and values you need in your roles and then find you the person who fits your needs.

This isn't about quick fixes. It's about thoughtful, people-first recruitment that drives sustainable growth.

What Makes It Different:

- **Fixed-fee pricing** - no escalating percentage fees, giving you cost certainty from the start
- **Business-embedded support** – we work from the inside, partnering closely with you and your team
- **Strategic role design** - we shape your hire around where your business is going, not just where it is now
- **Team-first mindset** - we assess how each new hire complements and strengthens your existing team
- **Structured onboarding** - tailored 30-day plan to set every new hire up for success

What's Included:

- **Team capability review** - to identify skills gaps and opportunities
- **Strategic role design** - aligned to your business goals and team structure
- **Personality and behavioural analysis** - profiling of your team and shortlisted candidates to ensure compatibility
- **Targeted selection strategy** - including tailored job adverts, headhunting, in-depth shortlisting against clear criteria and recorded initial screening interviews
- **Structured interviews process** - with competency and values-based interview frameworks

- **Final candidate review session** - to review candidates and support confident decision making

Perfect For:

- Scaling businesses who value culture, clarity and capability
- Leaders serious about building teams that empower them to lead
- Businesses who feel frustrated by traditional recruitment agency methods and fees

What You Can Expect:

- Confidence in your hiring decisions
- Better alignment between people and performance
- A hire who's positioned to thrive and help your business do the same

Build a high-performing team, one great hire at a time - book a discovery call to find out more.